



PR/117386 | Sales Executive (Coal, Steel, Chemicals)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1543440

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月03日 10:45

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Responsibilities:

- Build and maintain strong relationships with clients and partners to ensure customer satisfaction and loyalty in the Coal, Steel, and Chemicals sectors.
- Develop and implement effective sales strategies to achieve targets and drive revenue growth.
- Lead negotiations and close deals with clients, ensuring mutually beneficial agreements.
- Stay informed about market trends, competitor activities, and industry developments to inform sales strategies.
- Prepare regular sales reports and forecasts to track performance and inform management decisions.

Qualifications:

- Proven experience in sales, particularly in inter-trade for Coal, Steel, or Chemicals.

- Good English skills and able to coordinate with multinational internal teams and clients.
- Strong negotiation and communication skills.
- Ability to build and maintain relationships with clients and partners.
- Excellent analytical and problem-solving abilities.
- Self-motivated and results-oriented with a strong drive to achieve targets.

会社説明