



PR/117383 | International Trade Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1543437

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年07月01日 09:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview: Our client is an international trader in various products such as steel, coal, chemical, etc.

Salary: 60,000 – 80,000 THB/month

Location: Bkk City

Key Responsibilities:

- Develop and execute trade sales strategies to achieve company revenue objectives.
- Lead, mentor, and motivate the sales team to meet and exceed sales targets.
- Identify and generate new business opportunities.
- Build and maintain strong relationships with key clients.

- Collaborate with cross-functional teams, including marketing and product development, to drive revenue growth.
- Prepare and deliver sales presentations to potential clients.
- Monitor market trends and competitor activity to identify opportunities for growth.
- Manage the sales pipeline, forecast sales projections, and report sales results to executive leadership.
- Ensure the sales team is up-to-date with new product launches and sales techniques.

Requirements:

- Bachelor's degree in business, marketing, or a related field.
- Minimum of 5 years of experience in trade sales management
- Proven track record of exceeding sales targets and driving revenue growth.
- Strong leadership and interpersonal skills.
- Excellent communication and negotiation skills
- Good command of English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "APPLY NOW"

JAC Personnel Recruitment Ltd.
10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110
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Contact: Napaphach – MNC Team

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会社説明