



PR/087047 | Sales Executive – Food (Chinese-Speaking) (m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1543407

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年06月03日 10:38

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

The leading Asian products company with a global presence. Providing authentic and unique product lines which well-recognised by top-notch restaurants and all users around the world.

KEY REQUIREMENTS:

- Minimum 2 years of experience in field sales, business development, or key account management
- Experience in food, beverage, or consumer goods industries
- Business level in Chinese, German, and English communication skills

JOB RESPONSIBILITIES:

- The incumbent is expected to be responsible for identifying and expanding the customer base within the Ethnic channel which includes the Asian retailers and supermarkets in Germany.
- Demonstrate a proactive approach in sales and business expansion to build strong sales and distribution growth.
- Conduct an onsite product demonstration (cooking demo) to engage with the end-user and promote a wide range of products.
- Attend in company's trade events as its representative including maintaining a good relationship with stakeholders
- Collaborate with the sales teams across the continents.

REQUIREMENTS:

- Experience in B2B sales, business development, or key account management
- High engagement with Asian cultures and foods.
- A proactive approach with customer-oriented, professional demeanour, and high level of reliability
- Willing to travel for business trips (2-3 times per week)
- Eligible to work in Germany
- Hold a German or EU driving license

BENEFITS:

- 100% remote work
- Flexible working hours
- 30 days of annual leave
- Private life and medical insurance
- Team incentive/bonus
- Car rental support

#LI-JACDE

会社説明