



PR/117324 | BD Assist / Manager (Freight F&B)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1542520

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年05月27日 10:55

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are currently working for a client who is one of the multinational companies in logistic. Due to its expansion, they are looking to have Business Development Manager with focus in F&B sector to join the team. If you are keen to explore more details, feel free to simply drop your CV by clicking APPLY

Position: Business Development Manager (Freight forwarding, contract logistic)

Salary: 60,000-100,000 THB

Location: BKK city

Requirements:

- Develop business by getting new accounts or increasing sales with existing accounts
- Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various

communication channels, including face to face meetings, telephone calls, emails, etc.

- Provide pricing, sales contracts to customers

Qualifications:

- Bachelor's or above in Business Administration, or any related Fields
- Min 3 years of working experience in **Sales/Business Development in logistic / freight forwarding / warehouse & transportation industry with focus in Food & Beverage sector**
- Ability to negotiate, influencing customers and make recommendations.
- Preferably own car with driving license.
- Good English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking **“APPLY NOW”**

JAC Personnel Recruitment Ltd.

10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110

Tel: 02 261 1270

Contact: Napaphach – MNC Team

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会社説明