



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



PR/094856 | Sales Executive in Food

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1542420

業種

その他（商社）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年05月27日 10:38

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Industry: Japanese Trading Company

Location: Ho Chi Minh City

Position: Sales Food

JOB RESPONSIBILITIES

New staff shall belong to Retail Business Department with following missions:

- Export frozen processed food
- Business development in Market Vietnam especially in the field of local distribution channel and RTE (ready-to-eat). In order to achieve this biz dev, conduct market research, organize long list, visit candidate and make proposal with business hypothesis.
- New staff shall belong to export team of Retail Business Department as PIC with following jobs; Visiting factory with customers frequently to negotiate or to confirm taste, quality, hygiene and production, etc.
- Conducting biz-trip to find and confirm alternative suppliers or raw materials suppliers including farming fields.
- Exporting frozen processed food to overseas market, especially Japan.
- Importing raw materials (such as seafood) for our manufacturers.
- Managing above trading account and logistics.
- Making proactive proposal for new trading business with deep understanding of organizational strategy and business plan.

JOB REQUIREMENTS

- Experience in procurement, sales and negotiation based on international trade.
- Good communication skills with sense of teamwork.
- Motivated to find opportunities.
- Having mind of compliance with integrity
- English in business level.
- Japanese in daily conversation level.
- Basic knowledge in international trade and logistics.

#LI-JACVN

会社説明