



PR/087038 | Sales in Prague (m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1542406

業種

その他（メーカー）

雇用形態

正社員

勤務地

チェコ

給与

経験考慮の上、応相談

更新日

2025年05月27日 10:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A leading Japanese trading company is looking for a Sales in Prague area. They are currently working on a large project for Polish customer from the automotive industry. Therefore, they are looking for additional team members, who have capabilities and potential in the technical support and sales.

JOB RESPONSIBILITIES

- Develop and maintain relationships with new and existing customers in the automotive sector.
- Identify customer needs and provide appropriate solutions through company's product offerings.
- Prepare and deliver presentations and proposals to potential clients.
- Negotiate contracts and close sales deals.
- Collaborate with technical support teams to ensure customer satisfaction.
- Monitor market trends and competitor activities to identify new business opportunities.
- Attend industry events and trade shows to network and promote company's products.

- Provide regular sales reports and updates to management.

JOB REQUIREMENTS

- Czech (native speaker level), English (B1 level)
- Basic knowledge of Microsoft Office (Excel, Word, PowerPoint, Outlook)
- No previous job experience is needed.
- Who is active, patient and motivated to work

BENEFITS

- OJT will be carried out
- Detailed working condition and benefits will be provided when interviewing

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding

会社説明