



PR/159080 | Business Development , Assistant Manager | Property Developer|

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1542398

業種

土木

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年05月27日 10:31

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A well-known global property and township developer is looking to hire a Business Development, Assistant Manager based in Selangor to provide experience and knowledge aligned with the direction and growth plans of the company.

JOB RESPONSIBILITIES

Business Development

- Identify and pursue growth opportunities in property development through strategic planning.
- Prepare and present business proposals, investment pitches, and feasibility studies, collaborating with internal teams to ensure successful project execution, negotiating and closing deals, and providing regular performance reports with strategic recommendations.
- Conduct feasibility studies and evaluate business terms for investments, land banking, joint ventures, and other prospects.

- Oversee market research, both in-house and with external agencies, to stay updated on industry trends.
- Build and maintain strong relationships with key stakeholders, including investors, real estate agents, and government bodies.

Leasing & Commercial Activities

- Manage lease negotiations, tenant relations, and portfolio optimization.
- Prepare leasing budgets and track KPIs for management reporting.
- Lead retail planning, leasing and bringing suitable tenants to respective developments.

Project Management & Coordination

- Plan, schedule, and develop business strategies for special projects.
- Liaise with consultants, vendors, and clients for seamless project execution and timely delivery.

JOB REQUIREMENTS

- Bachelor's Degree in Business Administration or Real Estate or equivalent.
- 6–10 years of relevant working experience within the retail/real estate/ township or property development industry
- Strong knowledge of the retail industry and market trends.
- Highly resourceful, proactive, and capable of working independently in a fast-paced environment.

Thank you!

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会社説明