



## PR/159079 | Sales Manager - Mandarin Speaker

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1542397

#### 業種

旅行・観光

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月27日 10:31

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

One of the largest travel agency globally, and they are seeking a dynamic and innovative Sales Manager to join our team with a professional and creative mindset, passion for sales, and a strong desire for growth.

#### Key Responsibilities:

- Create and implement effective sales strategies to achieve agency sales targets and growth.
- Lead, mentor, and motivate the sales team to meet and exceed sales goals.
- Build and maintain strong relationships with clients, ensuring high levels of customer satisfaction and loyalty.
- Analyze market trends and customer preferences to tailor travel packages and promotions.

- Track and report on sales performance, providing insights and recommendations for improvement.
- Stay updated on travel products, destinations, and industry trends to provide expert advice to clients.

Requirements:

- Bachelor's degree in Marketing, Business Administration, Hospitality, or a related field.
- Experience: Minimum of 7 years of experience in sales, preferably in the travel or hospitality industry.
- Proven track record of achieving sales targets and driving business growth.
- Excellent verbal and written communication skills.
- Strong problem-solving and decision-making abilities.
- Familiarity with CRM software and travel booking systems.
- Willingness to travel as required for client meetings and industry events

#L1-JACMY

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会社説明