



PR/159074 | Business Development Manager - Wastewater Treatment_WWTP Projects

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1542393

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年05月27日 10:31

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a reputable Japanese multinational Specializes in Wastewater treatment plants (WWTP) and environmental solutions. They are currently looking for an **Business Development Manager** to focus on government tender projects related to wastewater treatment

Location to work: Petaling Jaya, Selangor

Job Responsibilities:

- Drive business development activities for environmental solutions, with a primary focus on wastewater treatment, plants (WWTP) and related equipment, targeting government sector projects
- Act as the key liaison between Malaysia branch management, Japanese HQ and clients, ensuring smooth coordination and communication throughout the sales cycle

- Liaise with public/ private clients to understand requirements
- Develop project quotations based on engineering cost
- Handle negotiations and project follow up
- Understand tender, contracts and import/ taxation matters

Requirements:

- Degree in Business/ Sales related field
- 5-10 years of experience in plant business sales to government sector
- Experience or knowledge of wastewater treatment or plant sales
- Familiar with tenders, contracts, import, tax and overseas project documentation
- Proficient in Microsoft Word, Excel, PowerPoint
- Fluent in Malay and English

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#countrymalaysia

会社説明