



PR/159050 | IT Sales SAP Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1542379

業種

ITコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年05月27日 10:31

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

As an IT Sales SAP Manager with a Japanese organization, your key responsibility will be to drive business growth by identifying and capitalizing on new opportunities within the technology sector focusing primarily in ERP (SAP) along with their own SAP Operation centre to provide technical support.

Key Responsibility

- Initiate new business leads or opportunities
- Own and hit/exceed annual sales targets within assigned territory and accounts
- Develop and execute strategic plan to achieve sales targets and expand our customer base
- Strong negotiation skills to close deals and manage client relationships

Requirements

- 8-10 year's experience in sales, particularly in enterprise software solutions like SAP
- Diploma or Degree in Sales & Business Development or Marketing in IT industry is a must.
- Passionate about the IT industry
- Proven track record of success in Sales / business development
- Strong network of contacts within the IT/Software community.
- Self-motivated with a passion for driving growth and achieving targets

#L1-JACMY

会社説明