

**MichaelPage**

www.michaelpage.co.jp

**(Fully Remote) Inside Sales Account Manager - BioAnalytics****完全在宅、アカウントマネージャー（バイオアナリシス）****募集職種****人材紹介会社**

マイケル・ページ・インターナショナル・ジャパン株式会社

**求人ID**

1542046

**業種**

その他（メディカル）

**会社の種類**

大手企業 (300名を超える従業員数) - 外資系企業

**雇用形態**

正社員

**勤務地**

東京都 23区

**給与**

600万円 ~ 1000万円

**更新日**

2025年05月21日 10:48

**応募必要条件****キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

流暢

**最終学歴**

大学卒：学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

- Manage end-to-end sales process remotely, and promote the sales of new products (mainly consumables) in Japan
- Engage and grow relationships with distributors and end users in research labs

**Client Details**

- European biotech company with specialization in bioprocess solutions
- Strong brand name and solid customer base in the pharmaceutical companies, bioventure and academic labs

**Description**

- Manage end-to-end sales process remotely, and promote the sales of new products (mainly consumables) in Japan
- Engage and grow relationships with distributors and end users in research labs
- Provide product promotion, support and training, in collaboration with the technical team
- Maintain CRM data and drive sales efficiency using digital tools like Salesforce

**Job Offer**

- Fully remote, flexible work style
- Contribute to promotion of new products and growth of the business in Japan
- Work closely with APAC project team
- Comprehensive training and career development support

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

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## スキル・資格

- Sales experience in life science, biotech, pharmaceutical, chemical or relevant industries
  - Experience conducting sales remotely would be a plus
  - Conversational~business level English speaking to communicate with counterparts in APAC region
  - Interest and motivation to learn
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## 会社説明

European biotech company with specialization in bioprocess solutions

Strong brand name and solid customer base in the pharmaceutical companies, bioventure and academic labs