

MichaelPage

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## Training &amp; Education Manager - Dental Solutions

Shape the Future of Dental Care in Japan

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1542029

## 業種

福祉・介護

## 会社の種類

中小企業 (従業員300名以下) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

800万円 ~ 1200万円

## ボーナス

給与：ボーナス込み

## 歩合給

給与：歩合給込み

## 更新日

2025年05月20日 22:12

## 応募必要条件

## 職務経験

6年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

This role is responsible for managing all professional education activities in Japan under the Swiss Dental Academy, including seminar planning, KOL engagement, and internal training. As a core leader within the commercial and clinical interface, you'll ensure high-quality educational delivery and contribute to brand excellence across the market.

## Client Details

Our client is a global innovator in precision healthcare technologies, delivering high-impact solutions across dental, urology, and musculoskeletal therapy. With a long-standing commitment to clinical education and outcome-driven care, they continue to shape modern treatment protocols through close partnerships with healthcare professionals.

### Description

- Plan and manage national SDA (Swiss Dental Academy) seminars and KOL-led events
- Oversee the SDA team: recruitment, onboarding, coaching, and leadership
- Coordinate with sales reps to align seminar activities and regional educational plans
- Liaise between Japan and HQ for SDA content, marketing communications, and advisory input
- Lead project management for local and global congresses (EuroPerio, IDS, etc.)
- Organize internal sales training and provide monthly market insights and activity reports
- Support social media and CRM data utilization to optimize seminar marketing
- Manage SDA trainer relationships and course scheduling in cooperation with logistics
- Track performance of KOL programs and ensure continuous course quality improvements

### Job Offer

- 8M to 12M JPY annual salary depending on experience
- Dynamic role at the intersection of clinical education and business development
- Frequent collaboration with KOLs, internal stakeholders, and international partners
- Competitive compensation package with frequent domestic travel
- Opportunity to shape clinical practice and customer engagement across Japan

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

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### スキル・資格

- 3+ years of experience in sales, training, or educational program management, ideally in the dental or healthcare industry
- Strong team management, communication, and project coordination skills
- Bilingual fluency in Japanese and English, with cross-cultural competence
- Hands-on, detail-oriented, and able to lead initiatives from planning through execution
- Familiar with Japanese business practices and capable of aligning with global HQ directives

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### 会社説明

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