



## Head of Customs Brokerage – Licensed Customs Specialist(通関士)

### 募集職種

#### 人材紹介会社

Cornerstone Recruitment Japan 株式会社

#### 求人ID

1542004

#### 業種

物流・倉庫

#### 会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

1200万円 ~ 1500万円

#### ボーナス

固定給+ボーナス

#### 更新日

2025年08月26日 07:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

エグゼクティブ・経営幹部レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ネイティブ

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

#### Head of Customs Brokerage

##### Position Overview:

This is a leadership role responsible for overseeing the customs brokerage division in Japan. The position reports directly to the President of the Japan entity. The department consists of approximately 55 employees across 7 sections, including locations in Tokyo, Narita Cargo Center, Nagoya, Kansai Airport, and Fukuoka, as well as Business Development and AEO Compliance teams. The role will have 7 direct reports.

**Key Responsibilities:**

- Develop and execute the customs strategy within Japan
- Build and manage the customs organization nationwide
- Collaborate with the sales department and develop standalone customs opportunities
- Maintain and strengthen relationships with partner companies
- Oversee AEO certification and compliance with regulatory requirements
- Budget planning and management
- Ensure customs operations comply with Japanese Customs Law
- Act as the Export Compliance Officer under security trade control
- Coordinate with regional and global offices

**Qualifications:**

- 5+ years of customs management experience (including multi-site management) at a major freight forwarder
- Deep knowledge of the Japanese market
- Licensed Customs Specialist (通関士) with 8+ years of practical experience
- AEO-certified company experience preferred

**Language Requirements:**

- Japanese: Native level (JLPT N1 or equivalent – must be able to interpret legal documents)
- English: Business level (TOEIC 800+; required for meetings with global teams and internal executives)

**Desired Qualities:**

- Strong leadership and communication skills
- Strategic thinker with execution capability to expand and optimize customs operations
- Global perspective with sound decision-making skills
- Adaptability to regulatory changes and market dynamics
- Ability to lead, mentor, and support team growth

**Position Highlights:**

- Strategic leadership role with direct impact on company growth
- Close collaboration with executive leadership
- Broad responsibilities offer professional fulfillment and skill development
- Strong opportunity for long-term career development

**Employment Type:**

Full-time, permanent

**Working Hours:**

9:00 AM – 5:45 PM (Lunch: 12:00 PM – 1:00 PM)

**Holidays:**

- Full 5-day workweek (Saturday & Sunday off)
- National holidays, year-end and New Year holidays

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会社説明