



PR/109341 | Asst. / Deputy Manager- Sales & Marketing

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1541984

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年05月20日 13:59

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB Description

Position : Asst. Manager/Dy. Manager – Sales

JD Technical :

- Driving and delivering the sales goals of organization in alignment with company's sales plan
- Business Development including but not limited to generating new leads, qualifying leads, and partnering with internal solution and sales team to close orders
- Responsible for executing the sales plan and process, including coordination of all necessary internal and external resources to best position the firm to secure the business

- Growth of the existing business
- Analyse market competition and devise counter - strategies for penetration and maximum reach
- Outstanding Payment follow-up and timely recovery of payments
- Work closely with the customer to keep a tab on his stock level, when to re-order, help in enhancing his distribution network for increasing sales etc"

会社説明