



PR/109295 | Officer / Sr. Officer-Sales (Non-Ferrous) _ Metal

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1541951

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年05月20日 13:58

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Officer/Sr. Officer-Sales (Non-Ferrous) _ Metal

Location: Bangalore

Position Overview: Looking for a dynamic candidate with experience in Sales & marketing of Non-Ferrous metals. with **2-5 years of Experience**

Role & Responsibilities:

- Develop Business in assigned product segment and Geography Area.
- Manage existing business and relationships with customers and stakeholders.
- Ensure on-time delivery to customers and make monthly, Quarterly & Annually plan for uninterrupted supply chain.
- Managing complete supply chain activities including import, export etc.
- Deliver the defined KPI on time and in accordance with stipulated time limit.
- Prepare necessary reports and share with designated members.
- Monitor, identify and mitigate risk in cooperation with all stakeholders.
- Ensure zero violation of any statutory or internal regulations.
- Generate various ideas and solutions as required.
- Experience in handling Automotive segment Non-ferrous metals will be advantage.

- Excellent decision-making skills, open-minded with good communication skills.
- Excellent interpersonal skills, Networking & Stakeholders collaboration skills.
- Strong Analytical and negotiation skills.
- Travel domestic and overseas as required (Mandatory)
- Proactive in participation and a good team member.
- Good understanding of different manufacturing processes, best practices, cost analysis.
- Ready to be relocated from time to time as required.

Preferred Experience/Exposures:

- Candidate should have computer knowledge
- Should have Good & strong communication skills.

Education Qualification:

- Any University/Graduation degree (MBA/Economics/Supply Chain will be advantage)

会社説明