



PR/109282 | Assistant Marketing Manager (Electric Component for Automotive clients)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インド

求人ID

1541940

業種

その他 (商社)

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年05月20日 13:58

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview: Japanese MNC having their trading base in India for electric components in India.

Job Location: Pune

Job Overview: Managing and directing marketing of activities assigned for India region. Needs to ensure the attainment of the budget and timeliness of objectives, as well as of all reporting distributors.

Job Responsibilities:

• Responsible and handle the operations in India region.

- Implement plans to ensure marketing activities are carried out efficiently.
- . Monitor the marketing activities by HRS and distributors are carried out effectively and reported regularly.
- Ensure the marketing target and objectives of product promotions are met.
- Responsible for the marketing target and objectives to the distributors.
- Prepare and conduct regular product training to distributors.
- Coordinate and provide directions for meetings and private shows at the customer's location.
- Provide regular updates on industrial/market/customer situation.
- Provide regular updates on competitors' situation.
- Assess strength, quality, and effectiveness of our distributors, and recommend changes, enhancements and alternatives required.
- Visit customers and distributors on a regular weekly basis.

Important Skills:

- Lead and participate in decision making.
- . Be proactive.
- Review current staffing and organizational structures and recommend new more effective structures to achieve growth objectives in field sales and distribution organizations.
- Assume leadership role and/or provide support for special projects, as required.
- Maintain a strong and on-going communication with management of parent company and effective marketing
 operations in India region.
- Provide directions to all direct reports to be proactive and not reactive.
- Develop a solid interaction throughout the organization at all levels.
- Handle all facets of the business (customer issues or problems at all levels) both standard and non-standard situations.

会社説明