



PR/109278 | Sales - Deputy Manager (automotive LED lighting & lighting emitting diode)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1541936

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年06月03日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales - Deputy Manager (automotive LED lighting & lighting emitting diode)

Location: Gurgaon

Japanese Chemical trading Company

Preference:

- B-tech electronics & MBA (will be considerable)
- Experience- 15-18 years
- Japanese company experience Industry experience (automotive LED lighting & lighting emitting diode)
- Product line should be specifically - LED
- Good Business Relationships

Job Description:

- Price Negotiation with Tier 1 and OEM's
- Promotion to Tier 1 and OEMs for all the new products Regular visit to key accounts for projects update and to check latest situation.
- Regular interaction with R&D for design in (visit R&D guys regularly for pitching our products)
- Regular interaction with purchase for SOP update and to check forecast.
- Analyzing competitor's situation for preparing pricing strategy and product promotions.
- Prepare benchmark against competitor products.
- Work with coordinators for effective delivery alignment based on customers forecast.
- Regular Communication with HQ team for any current issues, new promotion and further plan of action for key customers Weekly reporting to management for current activities.
- Good communication skills.
- Good command on MS office & Presentation skills.

会社説明