



PR/109219 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1541896

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年05月20日 13:56

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Executive/Sr. Executive

Location: Gurgaon

Job Responsibilities:

- Primary responsibility for dealings with the customers you are in charge of and create and maintain good relationship with customers.
- Sales promotion and making effort to expand our business from new and existing markets, customers.
- Create and maintain good relationships with customers
Collaboration / coordination with headquarters in Japan and other offices

- Handling and management of inquiries from RFQ phase to serial production delivery
- Price negotiation of each quotation as well as annual price negotiation
- Contract review of e.g. framework agreements, logistics agreements and quality agreements, but also of project assignment agreements (nomination letter) and contract negotiation with the assigned key accounts
- Organization, preparation and follow-up customer visits, meetings
- Preparation of process audits at our production sites in our factories
- Sales Projection and assist in Tax audits

Requirements:

- 3+ Years of experience in Automotive parts - Sales
- Should be graduate

会社説明