CareerCross by JAC Recruitment

PR/109030 | Automotive Sales & Marketing-Senior Executive / Deputy Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1541825

業種
その他（商社）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2025年06月03日 03:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Position: Automotive Sales & Marketing-Senior Executive/Deputy Manager
Location: Bangalore
Experience: 3-5 years of experience in the Automotive Manufacturing Company having a sales experience

Essentials Requirement:
• Having a sales experience of Automotive Manufacturing Company 3-5 years.

Desirable Requirement:
• Having an experience of Japanese Automotive Manufacturing Company such as Toyota and Suzuki.
• Having an experience of international trading and Liaison with Foreign companies.

Job Role
• Responsible for communicating with our supplier, a Japanese automobile manufacturer, and our sales destination, an authorized dealer in Iraq, and managing vehicle orders.
• By accurately grasping the demands of customers and explaining this in a logical manner to our suppliers, can gain the trust of our suppliers and obtain the necessary vehicle allocations.
• To do such, need to analyze whether the models that customers are ordering are appropriate in terms of content and quantity. Negotiate with suppliers to obtain the vehicles (model and quantity) that customers need.

• In addition, when carrying out duties, will work in cooperation with a supervisor who will provide appropriate support for the duties.

Skills Required (Technical / Soft)
• Understanding the importance of teamwork and perform as a team member
• Excellent Negotiation skills and an effective communicator.
• Problem-solving skills
• Good Analytical skills
• Superior presentation skills in a logical manner
• Excellent oral and written English skills

会社説明