



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

PR/122953 | Sales Activation Specialist

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1541751

業種

小売

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2025年05月20日 13:17

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

HIRING: Sales Activation Specialist (Retail)

This role will be key to launching a leading Japanese IT accessories brand in Indonesia. Responsibilities include developing and activating sales channels, implementing sales strategies, and expanding product ranges with distributors and dealers. This role requires strong collaboration with local partners to build relationships, execute promotions, and drive sales success. Kindly take a look the details below.

Job Descriptions:

- Creating and bridging product proposals and negotiations with distributors and dealers.
- Creating and executing sales promotion plans.
- Managing the presentation of promotional materials and product samples.
- Overseeing PSI (Purchase, Sales, and Inventory) for designated sales channels.

- Generating sales and activity reports, report to Indonesian and overseas HQ in English.

Requirements:

- Graduated from any major.
- Min. 2 years' experience as Sales Activation, Brand Activation, or Merchandiser.
- Good at presentations and negotiations skills.
- Previously handle sales/brand activation in IT/electronic accessories retail products is preferable.
- Advanced communication in English.

Kindly apply if you feel suitable for this position and share to anyone you know might fit the requirements above!

#LI-JACID

会社説明