



PR/122940 | Sales Staff & Supervisor Leasing Finance

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1541742

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年06月03日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Develop and execute strategic sales plans to meet targets.
- Build and maintain relationships with clients, dealers, and partners.
- Analyze market trends and identify opportunities for growth.
- Coordinate leasing agreements and ensure compliance with legal and regulatory standards.
- Negotiate lease terms and conditions with clients.
- Manage disputes and assist tenants with moving-in requirements.
- Collaborate with marketing teams to roll out promotions and pricing initiatives.

- Expand sales coverage and capture untapped market opportunities.
- Align internal programs to stay competitive in the market.
- Drive regional performance through coaching and motivation.
- Provide problem-solving support for sales teams.
- Manage teams responsible for sales operations, MIS, and analytics

Requirements:

- +2 years experience as sales B2B
- Experience in leasing, rental, multifinance industry is preferred
- Proficient in english is mandatory
- Have experience working in a Japanese company will be a plus point
- Good communication skills, aggressive, eagerness to learn
- Willing to work on site

会社説明