



JAC Recruitment

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Indonesia

## PR/122787 | Rental Business Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

#### 求人ID

1541676

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月20日 13:15

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job Description:

- Develop and implement a comprehensive rental business strategy aligned with company objectives. Analyze market trends, customer needs, and competitor activities to identify opportunities for growth.
- Build and maintain relationships with key clients and stakeholders in the construction, mining, and industrial sectors. Promote rental solutions to prospective and existing customers, ensuring competitive pricing and value-added services. Explore partnerships and alliances to expand rental operations in Indonesia.
- Oversee the daily operations of the rental business, including equipment availability, logistics, and scheduling. Ensure efficient utilization and maintenance of rental equipment to maximize uptime and minimize costs. Monitor key performance indicators (KPIs) such as utilization rates, revenue, and profitability.
- Prepare and manage the rental business budget, ensuring cost control and revenue.

#### Job Requirement:

- Minimum of 5–8 years of experience in the heavy equipment industry, with at least 3 years in a rental business management role.
- Proven track record in business development, sales, or operations related to equipment rental.
- Experience in managing budgets, financial forecasting, and P&L accountability

