



JAC Recruitment

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United Kingdom



PR/117729 | Associate, Future Execution Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1541533

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2025年06月03日 08:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Career Opportunities: Associate, Future Execution Sales

The Futures Business is part of the Global Markets platform and has a mandate to:

- Execute Listed Derivatives on Global Futures Exchanges (voice execution)
- Provide Market Access to customers, enabling Self-Execution of Listed Derivatives on Global Futures Exchanges (DMA / Electronic execution)
- Offer Listed Derivatives Clearing to customers

The role of Execution Sales primarily involves the voice execution and supervision of customer orders. Customers of the Japanese Coverage team are predominately Japanese speakers at Financial institutions based in Tokyo, London and New York

The person performing the role will require Japanese and English language skills and be highly numerate. The role requires FSA registration, continuous and ongoing training in respect of AML, Front Office Supervision and Regulatory change.

Responsibilities:

- Execution of Futures and Options using multiple platforms and market makers. Orders must be entered in timely manner and must be accurate and match the clients instruction.
- Option quotes must be sourced as quickly as possible from multiple sources in order to achieve Best Execution for the customer. Different sources for Options prices are used including, Exchange, TT platforms and market makers
- Trade confirmations of filled orders must be transmitted to customers using a variety of channels including Bloomberg, Fax

and Email notes.

- Communication with customers to communicate market information/events.
- Supervision and monitoring of customers working orders and call levels.
- Supporting the Futures Business Manager in the investigation and reporting of operational losses.
- Revenue reporting and Management Information production for the Japanese Coverage Team.
- Liaison with Tokyo to review customer service levels and to discuss customer issues.
- Attend customer events and seminars.

Qualifications:

- Extensive Institutional sales experience with experience in futures and options execution.
- Fluent in English and Japanese, Mandarin is an advantage.
- Education in Finance, Economics, or equivalent work-related experience would be highly beneficial.
- Solid work ethic, a motivated self-starter needing little direction, with a strong focus on growing revenues.
- Ability to engage with key stakeholders at various levels (buy-side traders, portfolio managers, treasury).
- Attention to details and strong follow-through.

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会社説明