



## PR/094819 | Trade Lane Manager

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1541502

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月03日 09:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

Foreign logistic company is looking for Trade Lane Manager in Ho Chi Minh

#### Job Responsibilities

- Obtain new logistics related businesses/ customers.
- Obtain new logistics segments of our existing customers.
- Control quotations issuances.
- Profit/ Loss Control of the customers in charge.
- Account management for customers in charge.
- Collect sales credit & overdue receivables from customers in charge.
- Support middle offices to handle shipments of the customers in charge smoothly and without any claims/ complaints

by the customers.

- Ensure smooth handover the account to the operations team.
- Manage and motivate team members and participate in training team members.
- Prepare related reports about sales activities and sales targets periodically and per requests.

**Job Requirements**

- University degree Business Administration or any major.
- Logistics: Freight forwarding, warehousing, customs.
- 5 years of experience in international freight forwarder.
- 2 years of experience with US market exporting.
- Fluent business English at all skills
- Proficiency in English.
- Exceptional attention to details and time management skills
- Strong independently problem-solving capabilities.
- Ability to effectively communicate, maintain relationships and negotiate with customers.

Interested applicants, click [APPLY NOW](#).

#LI-JACVN

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会社説明