



PR/094819 | Trade Lane Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1541502

業種

物流・倉庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年05月20日 12:58

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Foreign logistic company is looking for Trade Lane Manager in Ho Chi Minh

Job Responsibilities

- Obtain new logistics related businesses/ customers.
- Obtain new logistics segments of our existing customers.
- Control quotations issuances.
- Profit/ Loss Control of the customers in charge.
- Account management for customers in charge.
- Collect sales credit & overdue receivables from customers in charge.
- Support middle offices to handle shipments of the customers in charge smoothly and without any claims/ complaints

by the customers.

- Ensure smooth handover the account to the operations team.
- Manage and motivate team members and participate in training team members.
- Prepare related reports about sales activities and sales targets periodically and per requests.

Job Requirements

- University degree Business Administration or any major.
- Logistics: Freight forwarding, warehousing, customs.
- 5 years of experience in international freight forwarder.
- 2 years of experience with US market exporting.
- Fluent business English at all skills
- Proficiency in English.
- Exceptional attention to details and time management skills
- Strong independently problem-solving capabilities.
- Ability to effectively communicate, maintain relationships and negotiate with customers.

Interested applicants, click [APPLY NOW](#).

#LI-JACVN

会社説明