



PR/094813 | Business Development Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1541497

業種

小売

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年05月20日 12:58

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Representative office of a leading global textile manufacturer for the garment and fashion industry. Operating in Vietnam, the office supports business development, supply chain coordination, and brand collaboration across Southeast Asia.

JOB RESPONSIBILITIES

Regional Business Development & Commercial Support:

- Identify and develop new customer relationships and product applications in Vietnam and Southeast Asia.
- Promote local manufacturing capabilities, including spinning and dyeing facilities, to international brands and partners.

- Support communication and coordination between local partners and global sales teams.
- Assist customers in integrating wool yarns into their collections and production lines.
- Promote the company's sustainability and innovation initiatives to stakeholders.
- Work closely with brand liaison offices, merchandisers, and retailers in Vietnam.
- Coordinate internal supply chain tasks including production planning and claims handling.
- Explore business development opportunities in neighbouring ASEAN markets.
- Report to Global Sales Managers and collaborate with production and sales departments globally.

JOB REQUIREMENTS

- Degree: University graduate, preferably in Business, Textiles, Marketing, or related fields.
- Experience: At least 5 years of working experience in textile/garment industry; international business experience is a strong advantage.
- Language: Fluency in English is required; additional language skills (Chinese, Korean, Japanese) are a plus.
- Strong commercial sense and ability to build relationships with global and local stakeholders.
- Excellent communication, organizational, and problem-solving skills.
- Willingness to travel frequently across the region.
- Location: Based in Vietnam (remote)

BENEFITS

- Working time: 8 hours/day, Monday to Friday.
- Salary: negotiable
- 13th-month bonus and performance-based incentives.
- Additional health and accident insurance (for employee and dependents, where applicable).
- 24 days/year of full-paid leave for leadership level.
- Full coverage under Vietnam Labor Law: social, health, and unemployment insurance.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN