



## PR/094676 | Business Development Manager / Director - Water Treatment

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1541412

#### 業種

その他

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月20日 12:56

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Location:** Hanoi, Vietnam

Join a global leader in industrial infrastructure development as our Business Development Manager/Director, specializing in water treatment services.

### Key Responsibilities

- Strategically develop and expand the water treatment services portfolio in both local and regional markets.
- Identify and secure new business opportunities, fostering partnerships with clients and stakeholders.
- Lead market research to anticipate industry trends and provide actionable insights.
- Collaborate cross-functionally to ensure seamless project execution and customer satisfaction.
- Represent the organization at industry events to strengthen market presence and showcase capabilities.

### Key Requirement

- Proven track record in business development within the water treatment or related industrial sectors.
- Strong leadership skills with the ability to guide and inspire a team.
- Exceptional communication and negotiation capabilities.
- Strategic mindset with a results-driven approach to achieving growth targets.
- A background in engineering, environmental sciences, or a related field is preferred.

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会社説明