



PR/094659 | SALES EXECUTIVE speaking Japanese for a large IT company

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1541407

業種

ソフトウェア

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年06月03日 11:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is a large Japanese real estate company.

Job Responsibilities

- Develop and expand the client's IT solutions business by identifying and approaching potential customers.
- Build and maintain relationships with new and existing clients to drive sales growth.
- Collaborate with internal teams to propose tailored IT solutions that meet client needs.
- Conduct market research to identify new business opportunities and industry trends.
- Prepare and deliver sales presentations, proposals, and contracts.
- Achieve sales targets and contribute to the growth of the newly established IT division.

Job Requirements

- Bachelor's degree in Business, Information Technology, or a related field.
- 1-3 years of experience in IT sales or a similar role (fresh graduates with strong potential are also welcome).
- Proactive and self-driven mindset with the ability to work independently.
- Strong communication and negotiation skills.
- Japanese language proficiency (preferred) or experience studying/working in Japan is a plus.
- Based in Hanoi with the ability to travel if required.

Job Benefit

- Competitive salary (negotiable based on experience).
- Career development opportunities in a newly established business division.
- Training and support to enhance technical and sales skills.
- Dynamic and international working environment.

#LI-JACVN

会社説明