



PR/086910 | Sales Engineer (m / f / d)

## 募集職種

### 人材紹介会社

ジェイエイシーリクルートメントドイツ

### 求人ID

1541257

### 業種

その他（メーカー）

### 雇用形態

正社員

### 勤務地

ドイツ

### 給与

経験考慮の上、応相談

### 更新日

2025年05月20日 12:50

## 応募必要条件

### 職務経験

3年以上

### キャリアレベル

中途経験者レベル

### 英語レベル

ビジネス会話レベル

### 日本語レベル

ビジネス会話レベル

### 最終学歴

短大卒：準学士号

### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

### COMPANY OVERVIEW

A manufacturer of CNC Machines is looking for a sales engineer (m/f/d) near Frankfurt am Main.

### JOB RESPONSIBILITIES

- Responsible for promoting CNC machines across a defined area in Europe
- Providing technical support for dealers, including both proactive and reactive approach
- Providing marketing support for dealers, including both proactive and reactive approach
- Partner with fellow dealers to generate leads, find and maintain prospective clients
- Planning and providing sales training for dealers
- Planning and organizing exhibitions and open houses with colleagues

- Researching market demands and feedback to corresponding department
- Reporting own activities weekly and monthly in designates report format

#### **JOB REQUIREMENTS**

- Strong and wide knowledge of Machining Centers, toolings, automation among other relevant aspects
- Ability to discuss highly technical concepts with prospective leads
- Ability to present and prepare presentations
- Ability to construct hypotheses and deriving logical solutions
- Self-motivated attitude
- Good command of English and Italian or Spanish or Turkish
- Willingness to travel across Europe
- Minimum 3 years of experience in the Machine Tools industry, or education/apprenticeship in engineering

#### **BENEFITS**

- 30 days of paid leave
- Flex-time

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会社説明