



PR/159047 | Medical Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1541094

業種

医療機器

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年05月20日 12:41

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A local medical diagnostic company is looking for motivated medical sales professionals to join their team. As a **Medical Sales Executive**, you will concentrate on managing sales within the government sector across designated territories.

Job Responsibilities

- Promote the company's product range to specific market segments by organizing appointments and meetings with various healthcare professionals.
- Conduct product introductions, recommendations, pitches, demonstrations, and detailed explanations to customers.
- Manage sales and marketing activities, participate in medical conferences, workshops, and events, and negotiate contracts, tenders, and quotations.
- Regularly update management on competitor activities, develop new customers, grow the current customer database, and build strong relationships.
- Strategize to achieve sales targets and KPIs, and attend trainings, meetings, and complete required reports and paperwork.

Job Requirements

- Bachelor in Biomedical Science, Biology, Biotechnology, Science or other life science related studies.
- Minimum 2 years of working experience in medical equipment industry or healthcare institution.
- A good team player with excellent professional interpersonal skills.
- Results-oriented and capable of working independently.
- Willingness to travel.

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会社説明