



PR/159035 | Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1541083

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月01日 18:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Leading manufacturer in decorative building materials, merging the worlds of architecture, technical expertise looking for right candidate for sales executive role.

JOB RESPONSIBILITIES

- Organize promotional and product awareness events/functions.
- Follow up with payment collection from clients.
- Gather market intelligence and information on competitors' products and pricing.
- Provide market feedback for product improvement and enhancement.
- · Execute business development activities through collaboration with interior designers, architects and property

developers.

- Maintain and update database of interior designers, architects and clients.
- Upkeep of show/display gallery.
- Attend site progress meeting with Clients, consultants and contractors, whenever required.
- Coordinate construction site work progress to ensure timely completion of projects, whenever required.
- Prepare report on sales progress, sales appointment, areas of coverage and sales achievement.

会社説明