



## PR/159022 | Assistant Sales Manager - Automation\_Drive Motion Control (Asean Region)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1541074

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月20日 12:41

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is a reputable Japanese automation company specializing in factory automation systems, motion control and industrial robotics. They are now looking for **Assistant Sales Manager - Drive** to handle both sales and technical support for industrial drives. They are looking to expand their regional sales team in Malaysia.

**Location to work:** Selangor

#### Job Descriptions:

- Drive sales growth across Malaysia, Singapore, Bangladesh, Indonesia and Philippine
- Develop and execute sales strategies to achieve monthly, quarterly and annual targets
- Engage actively with system integrators, OEMs, distributors, consultants and end-users
- Lead pre-sales and post-sales technical support activities to ensure customer satisfaction
- Expand and strengthen the partner network in the ASEAN region
- Provide regular market intelligence on competitors activity, pricing trends and customer feedback
- Conduct regular business reviews with distributors and partners to identify new opportunities
- Collaborate with the HQ and cross-functional teams on the Country Growth Plan
- Monitor customer accounts and support in ensuring timely debt collection

#### Job Requirements:

- Degree or Diploma in Electrical Engineering or related field
- Minimum 5 years of experience in Sales, Marketing or Business Development in industrial automation
- Strong knowledge of drives, motion control systems and related applications
- Experience in supporting OEMs, distributors, and end-users in technical and commercial matters
- Confident presenter with good interpersonal and relationship management skills
- Self-motivated, result oriented and strategic thinker
- Willing to travel across ASEAN countries when required e.g: (Singapore, Indonesia, Thailand, Vietnam, Philipine, Bangladesh)

**#LI-JACMY**

**#countrymalaysia**

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会社説明