



PR/158963 | Senior Sales Engineer (MNC - Mechanical, Bearings)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1541033

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年06月03日 18:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading Automotive and Industrial bearings distributor who is looking for an experienced sales engineer as part of their business expansion. The ideal candidate should have 3 years of sales experience in bearings and related products, including those used in machinery or engineering applications. This role will be based at Kota Kinabalu, Sabah.

Key Responsibilities:

Increase sales by effectively promoting and selling our products to both new and existing customers.

Drive sales growth by identifying and developing new accounts through strategic brand awareness initiatives.

Act as a solutions provider by addressing customer needs, offering consultations, recommendations, and technical support.

Manage customer and prospect relationships by building and maintaining detailed contact records, ensuring effective account management.

Job Requirements:

- Minimum education requirement - Diploma in Engineering (Mechanical) or equivalent.
- At least 3 years of sales experience in bearings and related products, including those used in machinery or engineering applications, is required.
- Candidates with a strong background in selling both bearings and other complementary industrial products will be preferred.
- Conversational in Mandarin as the role requires candidates to deal with mandarin speaking customers.
- Possess own vehicle as a mode of transportation.
- Passion in Sales and Problem Solving; Positive mindset and an Agile attitude; Outgoing personality, Pro-active and Self-motivated.
- Applicants must be willing to work in Kota Kinabalu, Sabah, preferably local candidates familiar with Sabah.

会社説明