



## PR/158925 | Regional Sales Engineer

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1541005

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月20日 12:39

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company And Job Overview

Our client is a world-leading manufacturer of coil winding machinery and a provider of factory automation solutions. They have expanded globally, with a presence in Southeast Asia, China, India, the US, and Europe. Their products are utilized across various industries. They are now seeking a Regional Sales Engineer for local and overseas sales.

#### Job Responsibilities

- Manage local and regional sales
- Prepare quotations and follow up on orders
- Build relationships with existing clients and establish new ones
- Understand customer needs and suggest suitable products or services
- Develop sales forecasts and strategies with top management

- Prepare and monitor sales budgets
- Communicate client needs to the engineering/design team
- Attend client acceptance tests at the factory and client sites
- Report to the Singapore head office

**Job Requirements**

- Diploma/Bachelor's degree in engineering, marketing, business administration, or related field
- Minimum 3 years of sales experience in factory automation, machinery, or engineering
- Excellent sales, customer service, and negotiation skills
- Strong supervisory and leadership abilities
- Possess a driving license and willingness to travel within Malaysia.

Interested applicants, feel free to click [APPLY NOW](#)

#LI-JACMY

#countrymalaysia

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会社説明