



PR/158878 | Sales & Business Development Executive (Automotive)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1540977

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年06月03日 19:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is well-established manufacturing company that primarily supplies products to the automotive industry. They are currently looking to hire a Sales & Business Development Executive to support their growing business, particularly in automotive accessories and consumable products.

Working location: Sungai Buloh, Selangor

Industry: Automotive Manufacturing

Job Responsibilities: -

- Develop new business opportunities, especially for accessories and consumable products
- Manage and maintain relationship with existing customers.
- Ensure high customer satisfaction and meet monthly sales targets

- Conduct market research and competitor analysis to support business growth
- Plan and execute sales and marketing strategies to increase market presence
- Coordinate with internal teams to ensure timely delivery of goods to customers.

Requirements: -

- Possess a Diploma or Degree in Business Studies, Marketing or any related field
- 2-3 years of relevant experience in SALES, business development or customer management
- Strong communication, interpersonal and problem-solving skills
- Able to work independently and is proactive, energetic and team player
- Knowledge or exposure to the automotive industry is an added advantage
- Proficient in Bahasa Malaysia and English and Mandarin is a plus
- Computer literate, especially in Microsoft Office

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#countrymalaysia

会社説明