



# PR/158580 | Senior Medical Product Specialist

### 募集職種

## 人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

## 求人ID

1540842

### 業種

医療機器

## 雇用形態

正社員

### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月20日 12:34

## 応募必要条件

# 職務経験

3年以上

# キャリアレベル

中途経験者レベル

# 英語レベル

ビジネス会話レベル

# 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒: 準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Company and Job Overview

A fast-growing medical company is seeking highly motivated medical sales to join their energetic and dynamic team. As a **Medical Product Specialist**, you will play a crucial role in driving sales and expanding market presence.

## Job Responsibilities

- Proactively identify and engage potential clients in the healthcare industry.
- Effectively present and demonstrate company products to key decision-makers.
- Negotiate and secure sales and contracts, ensuring customer satisfaction and loyalty.
- Maintain detailed records of sales activities and provide accurate reports to the sales management team.

- Diploma/Degree in Biomedical Science, Nursing, Business Studies, Science, Marketing, or a related field.
- Minimum 2 years of experience in medical sales, preferably in the surgical disposables or consumables portfolio.
- Strong interpersonal and communication skills, with the ability to effectively engage with healthcare professionals.
- Excellent negotiation and problem-solving skills, with a proven track record of successfully closing sales.

会社説明