CareerCross by JAC Recruitment

PR/157665 | Solution Architect

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1540740

業種
ITコンサルティング

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2025年07月01日 23:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW
Leading integrated telecommunications provider in Malaysia looking for Solution Architect to be focused on their strategic alliance partners. The ideal candidate will have the opportunity to help shape and take initiative to produce results in cloud platform across their partner community.

JOB RESPONSIBILITIES

- Serve as a key technical member of the Solutions Architecture team in helping to enable partners and ensure partner success in building partner practice, capabilities, and solutions on the Cloud platform.

- Scope each partner engagement, with attention towards clear and well-defined objectives and success criteria.

- Provide the architectural guidance and recommendations necessary to promote successful partner engagements validating POCs, SOWs, new solutions and architecture designs.

- Demonstrate vision, creativity, business acumen and deep Cloud knowledge in jointly developing industry and vertical partner solutions.

- Own each technical enablement and engagement, and help ensure a timely and successful delivery of value.

- Capture and share best-practice knowledge amongst the solution architect community.

- Share partner and customer feedback to internal product management and engineering teams to help drive improvements.

JOB REQUIREMENTS

- Be familiar with the functions, principles, and architecture of one or more domains of the public cloud or private cloud. Basic programming knowledge or development experience is preferred.

- Highly technical and analytical, possess 5-15 years of current solution architecture (implementation/consulting) experience.

- Experience in technology/software sales or pre-sales consulting.

- Presentation skills with a high degree of comfort speaking with executives, IT Management, and developers

- Ability to communicate fluently in Mandarin and English, in technical and business settings.

- Experience in working within partner and consulting organizations

- Experience in migrating or transforming legacy customer solutions to the cloud.

- Experience in programming or scripting language is added advantage.

会社説明