



PR/117125 | Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1540597

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月18日 11:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

1. Plan and manage the sales team to achieve sales targets:

- Develop and implement strategies to meet sales goals.
- Monitor team performance and provide guidance to improve results.

2. Analyze and develop pricing strategies for various products to enhance profitability:

- Conduct market analysis to determine optimal pricing.
- Adjust prices based on market conditions and trends.

3. Train and develop the sales team to enhance work efficiency:

- Provide regular training sessions to improve skills and knowledge.

- Foster a collaborative and productive work environment.

4. Build and maintain strong relationships with existing customers:

- Ensure customer satisfaction and loyalty through excellent service.
- Address customer concerns and provide solutions promptly.

5. Identify new customers and expand the customer base:

- Develop strategies to attract new clients.
- Implement outreach programs to increase market reach.

6. Oversee the management and operations of the sales department:

- Ensure smooth and efficient department operations.
- Develop and implement policies and procedures to improve performance.

7. Prepare financial reports related to sales:

- Track sales metrics and financial performance.
- Provide detailed reports to senior management.

8. Coordinate with sales coordinators and management to support sales activities:

- Collaborate on quotes, invoices, and database management.
- Ensure all sales processes are followed accurately.