



PR/117062 | Sales manager (Food seasonings)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1540558

業種

その他

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月18日 10:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Requirements:

- Bachelor's degree in business administration, Marketing, or a related field.
- Minimum of 10 years of experience in sales management, preferably in the seasoning food business.
- Strong leadership, communication, and interpersonal skills.
- Excellent negotiation and presentation abilities.
- Ability to analyze data and market trends to make informed decisions.
- Fluency in written and spoken English.

Job descriptions:

- Visiting to new customers, introducing products, and dealing with sales contract.
- Maintaining existing client and building up good customer's relationship.
- Proposals to food processing, meat, seafood, and seasoning manufacturers.
- Preparing quotations and other necessary documents.
- Develop and implement strategic sales plans to achieve revenue targets.

- Identify and cultivate new business opportunities through prospecting and networking.
- Reporting to supervisors and preparing daily and monthly reports.

Benefit:

- Bonus
- Group insurance
- Holiday

会社説明