



PR/117280 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1540433

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月04日 11:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager

Salary: 100K-120K

Location: **Chonburi**

Job Description:

- Engage with the customer/ Prospect for connection, relations and partnerships.
- Maintain and secure the existing business with profit improvement.
- Collaborate internally with cross-functional teams for customers delights.
- Develop new projects and business opportunities by promoting permanently company products to the customers and investigation new potential market.

- Win new business and new customers/ Prospects for revenue growth
- Answer to customer inquiries such as prices quotation, samples request, MOQ, payment and shipment term.
- Coordinate with the customer service any price requirement and send the price quotation to customer prior approval from the management.
- Provide a detailed market survey to keep informed the company about the evolution of the market in term of type of the products, volume, price and competition.
- Provide to the company a sales forecast and budget on yearly, quarterly and monthly basis.
- Coach and develop Sales team members as potential successor.

Qualifications:

- Bachelor's degree in Business Administration, Marketing or related field.
- Experience in handling Regional, Global, Multinational clients.
- Good connection and network with FMCG customers or packaging industries.
- Positive attitude, motivated, service-minded and result oriented
- Good management skill and team player.
- Excellent in Excel and PowerPoint
- Fluent in English communication

会社説明