



## PR/094984 | Leasing Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント シンガポール

#### 求人ID

1540432

#### 業種

銀行・信託銀行・信用金庫

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月18日 08:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Our Client is one of strongest leasing companies in the region.

#### JOB RESPONSIBILITIES

- Enhancement of business & product development by using the leasing market experience and legal skills.
- Providing market strategy consistent with SMFL vision, values and business philosophy to maximize number of opportunities not only achieving budgeted volume/profit target.
- Regularly perform contract negotiations with vendors and partners in SG and aboard to secure favorable business terms.
- Develop the revenue by finding new profit streams, setting sales targets and managing the team to achieve them.
- Keep up to date with trends and changes in the market and initiate responses with relevant team members,

stakeholders and directors.

- Manage and develop marketing team and take responsibilities to achieve the budget and goals.

#### REQUIREMENTS

- Bachelor's degree or equivalent at minimum in Finance, Business Administration, Economics or related field.
- Extensive experience to handle mid and large ticket leases, loans and other banking/equipment financing services products including operating leases etc.
- Strong understanding and deep experience of leasing and loan documentation to facilitate and lead closing and document negotiations.
- Excellent leadership & management skills and must have ability to work under pressure.
- This position is required to travel around a few times a year to Japan and other countries in Asia and Pacific.
- Self-starter who can proactively streamline processes and strategies to remain relevant to the market and clients.

We regret to inform that only shortlisted candidates will be notified.  
Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026  
EA Personnel: R22109162  
EA Personnel Name: Tan Wan Ting

#LI-JACSG

#countrysingapore

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会社説明