



PR/117239 | Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1540400

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年05月20日 12:16

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager

Salary: 50,000THB +/- (Negotiable)

Location: Bangna Samutprakarn

Our client offers a wide range of electrical, information processing, and other machinery and devices for industrial use.

Position:

Responsibilities:

- Lead, mentor, and motivate a team of three sales staff to achieve and exceed sales targets. This includes providing guidance, coaching, and performance feedback.
- Cultivate and maintain strong relationships with approximately 600 existing clients through consistent and effective follow-up. Ensure high levels of client satisfaction and identify opportunities for upselling or cross-selling.

- Develop and implement effective sales strategies to meet and exceed individual and team sales goals.
- Track and analyze sales performance metrics, providing regular reports to senior management on progress and key insights.

Qualifications:

- Over 10 years of proven sales experience with a successful track record of achieving sales targets.
- Proven track record of achieving and exceeding sales targets.
- Excellent interpersonal, communication, and presentation skills.
- Strong relationship-building and client management abilities.
- Demonstrated leadership skills with the ability to motivate and develop a team.

会社説明