



PR/117237 | Sales

募集職種**人材紹介会社**

ジェイ エイ シー リクルートメント タイランド

求人ID

1540399

業種

ITコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月18日 08:00

応募必要条件**職務経験**

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is leading provider of IT solutions with offers everything from systems integration services to highly dependable network services and a range of value-added outsourced services, such as cloud computing and WAN services. As a result, we have developed into a corporate group that offers one-stop services to clients requesting any kind of network application.

Location: Bangkok.**Responsibilities:**

- In charge of pitching clients on sophisticated manufacturing solutions that will satisfy their production demands and boost operational effectiveness.
- Give prospective customers a basic rundown of manufacturing options, emphasizing their characteristics and advantages.
- Establish and preserve a solid rapport with customers by learning about their needs and offering specialized solutions.
- Find new business prospects and keep up of market trends, conduct market research.
- Develop and implement effective sales strategies to achieve sales targets and expand market share.
- Work closely with the engineering and partners to ensure the solutions meet client requirements.

Qualifications:

- Bachelor's degree in IT, Computer Science, Network Engineering, or related fields.
- Good in English Communication.
- At least 5 years of experience in Sales or technical consulting within Networking, Security and IT Infrastructure Layer.
- Excellent problem-solving abilities to handle the demands and difficulties of clients.

会社説明