



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/117219 | Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1540386

業種

その他

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月04日 12:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales

Salary: 28,000-35,000 (Total)+Commission **Including commission not over 40K

Location: Bangkok Near BTS Bangchak

Our client is selling mold Parts (Automotive and Electronics part) for Japanese Factory in Thailand

Position:

Responsibilities:

- Manage and nurture relationships with existing customers, primarily within the Chonburi and Ayutthaya regions, ensuring their ongoing satisfaction and identifying opportunities for growth.
- Drive business development efforts by actively identifying, engaging, and acquiring new customers to meet and exceed monthly sales targets.

- Provide comprehensive account management, including order support (new projects and repeat orders), delivery coordination, and proactive follow-up.
- Collaborate closely with the Japanese Sales Manager.
- Understand customer needs and present appropriate product and service solutions to drive sales.
- Coordinate with suppliers and customers to negotiate pricing and resolve any commercial issues.

Qualifications:

- Bachelor's degree in business administration, or other relevant fields.
- A minimum of 3 years' experience in a sale or forecasting role.
- 2-3 years of experience in sales (Having experience selling in industrial plants will be given special consideration.)
- Punctual, able to come to the office every day (Monday-Friday)
- Excellent written and communication in English.

会社説明