



## PR/117215 | Sales Representative - Cross Border Transportation

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1540384

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月18日 07:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Position: Sales Representative - Cross Border Transportation

Salary: 22,000 – 32,000THB +/- (Negotiable)

Location: Bangkok Near Lat Phrao Station (MRT Blue Line, BTS Yellow Line)

Our client is a global leader in logistics solutions providers, specializing in air freight, sea freight services and logistics services, with over 300 offices worldwide.

Position:

Responsibilities:

- Develop relationships with clients and prospects requiring cross-border transportation solutions. Identify needs and offer tailored transportation services.
- Research market trends, competitor offerings, and customer needs to create competitive proposals and sales

strategies.

- Provide guidance on customs regulations, necessary documentation, and best practices for cross-border shipments. Resolve any issues or inquiries that may arise.
- Collaborate closely with operations teams and customer service to ensure shipments meet customer timelines and compliance standards.
- Prepare and negotiate service proposals, securing long-term commitments from clients.
- Document sales activities, revenue targets, and customer feedback to support continuous improvement in service offerings.

Qualifications:

- Bachelor's degree in Business, Logistics, Transportation, Supply Chain, or a related field.
- Minimum of 1 year in sales cross-border transportation. (Open to recent graduates with knowledge of cross-border transportation.)
- Good command of English
- Understanding of international transportation regulations, customs compliance, and cross-border logistics
- Own car and driving license

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会社説明