



PR/117212 | Overseas Sales Manager (food industry)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1540381

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月04日 12:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Qualifications:

- Bachelor's degree in business administration or related field.
- Experience 8 – 10 years in overseas sales or export sales manager. (Food manufacturing)
- Fluent in English with strong problem-solving, strategic thinking, and analytical skills.
- Able to cope with different cultures across countries and different time zones
- Able to be on business trips and visit factory.
- Must have driver's license and own car.

Job descriptions:

- Negotiate and build relationships with suppliers, partners, and global clients.
- Create and execute plans to penetrate new markets, build partnerships, and increase sales.
- Working closely with key distributors for business development.
- Cooperate with broker to expand their business.
- Building and maintaining relationships with customers and distributors.

- Take care overseas customer when they come to see products factory.
- Visit the factory in the upcountry to inspect quality 1–2 times per month.
- Leads and supervises a sales team.

Benefits:

- Bonus
- Social insurance
- Holiday

会社説明