

**MichaelPage**

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## Account Manager

### Account Manager

#### 募集職種

##### 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

##### 求人ID

1540024

##### 業種

その他（メーカー）

##### 会社の種類

外資系企業

##### 雇用形態

正社員

##### 勤務地

東京都 23区

##### 給与

600万円 ~ 800万円

##### ボーナス

固定給+ボーナス

##### 歩合給

固定給+歩合給

##### 更新日

2025年05月20日 11:48

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

流暢

##### 最終学歴

大学卒：学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

The company is seeking a global Account Manager to manage and foster relationships with our customers within the industrial/manufacturing industry. The ideal candidate should be proficient in sales, excellent communication skills, and experience working with international team members.

#### Client Details

The company is a large organization that operates within the industrial/manufacturing sector. They are recognized globally for their commitment to innovation and quality in their products, and they have a strong presence in Tokyo.

**Description**

- Establish and maintain relationships with global clients.
- Develop and implement strategies to increase sales.
- Collaborate with various departments to ensure client satisfaction.
- Report on sales activities and performance.
- Analyze market trends and competitor activity.
- Manage customer complaints and resolve them promptly.
- Participate in industry events and conferences.
- Continuously update job knowledge by participating in educational opportunities.

**Job Offer**

- A hybrid/remote work arrangement, with a commute allowance provided.
- Comprehensive social and health insurance coverage.

This is an excellent opportunity to grow your career in a leading global organization.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

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**スキル・資格**

- A degree in Business, Sales, or a related field.
- Experience in a sales role, preferably within the industrial/manufacturing industry.
- Excellent negotiation and communication skills.
- Proficiency in English for communication with global clients.
- Ability to analyze market trends and make strategic decisions.

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**会社説明**

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