

**MichaelPage**

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**Director, Business Development (CRO)****Director, Business Development****募集職種****人材紹介会社**

マイケル・ページ・インターナショナル・ジャパン株式会社

**求人ID**

1540020

**業種**

医薬品

**雇用形態**

正社員

**勤務地**

東京都 23区

**給与**

1200万円 ~ 1800万円

**更新日**

2025年05月20日 11:32

**応募必要条件****キャリアレベル**

エグゼクティブ・経営幹部レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

ネイティブ

**最終学歴**

大学卒：学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

We are seeking a Director of Business Development with a strong background in the Life Science industry who will play a crucial role in driving the company's sales and growth strategy.

**Client Details**

The company is a well-established organization within the Life Science industry. Based in Tokyo, they are renowned for their innovative approach to clinical solutions and have a significant global presence.

**Description**

- Develop and implement strategic business development plans
- Identify and pursue new business opportunities in the Life Science industry
- Build strong relationships with key stakeholders
- Lead negotiations and close deals to meet the company's financial targets
- Collaborate with internal teams to ensure client satisfaction
- Monitor market trends and competitors in the industry
- Provide leadership and guidance to the sales team
- Represent the company at industry events and conferences

**Job Offer**

- Opportunity to work in a globally recognized organization in the Life Science industry
- An inclusive company culture that encourages personal and professional development
- The chance to make a significant impact in the industry

We invite qualified candidates who are passionate about advancing their career in the Life Science industry in Tokyo to apply for this exciting opportunity

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nalisala Karnnganunvichit on +81 3 6832 8650.

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**スキル・資格**

A successful Director Business Development should have:

- 5 years+ experience in Business Development in related industry such as CRO, Life Science
- Proven experience in a similar role within the Life Science industry
- Excellent leadership and team management skills
- Strong negotiation and deal-closing skills
- Ability to develop strategic business development plans
- Excellent communication and relationship-building skills

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**会社説明**

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