

Michael Page

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Sales Engineer - Electronics

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募集職種

人材紹介会社

マイケル・ペイジ・インターナショナル・ジャパン株式会社

求人ID

1539535

業種

電気・電子・半導体

雇用形態

正社員

勤務地

広島県

給与

500万円~700万円

更新日

2025年05月15日 15:13

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are looking for a Sales Engineer to join a global electronics manufacturer with offices in over 50 countries worldwide. This person will be in charge of clients in West Japan, and drive the full sales cycle to ensure maximum customer satisfaction.

Client Details

Our client is a well-established, large-sized organisation in the electronics manufacturing industry. With a global footprint and a reputation for excellence, they pride themselves on providing innovative solutions to their customers in Japan and beyond.

Description

- Provide technical support and advice to customers
- Develop and deliver product presentations tailored to the needs of potential clients
- Collaborate with the R&D team to understand new product offerings
- Maintain excellent customer relationships through regular follow-ups
- Prepare and submit detailed reports on sales performance
- Attend industry events and trade shows to network and promote company products
- · Stay informed about market trends and competitor activities

Job Offer

- A competitive salary package, estimated around 5,000,000 7,000,000 JPY
- · Opportunity to work with a global and talented team
- · A supportive company culture that encourages professional growth
- The chance to make a real impact in a leading electronics company

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Engineer should have:

- Proven sales experience in a similar sales role within the Industrial / Manufacturing industry
- Strong technical understanding of manufacturing processes and products
- Excellent communication and negotiation skills
- · Ability to build strong relationships with clients
- · Willingness to travel as needed

会社説明

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