

MichaelPage

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## Business Development Manager, dPCR\_Salary ~11M

事業開発マネジャー（dPCR）欧州ライフサイエンス企業\_年収～1100万

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1539534

## 業種

医薬品

## 会社の種類

中小企業 (従業員300名以下) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

700万円 ~ 1100万円

## 更新日

2025年05月15日 15:00

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

- Work with APAC sales development team, create and execute business development strategy in Japan
- Identify KOLs, key institutions and projects in order to promote dPCR product portfolio

## Client Details

- Europe-based, globally recognized innovator in molecular diagnostics and life sciences
- Products used in cutting-edge research and precision medicine worldwide

## Description

- Work with APAC sales development team, create and execute business development strategy in Japan
- Identify KOLs, key institutions and projects in order to promote dPCR product portfolio
- Engage with customers directly, and lead sales and marketing team in Japan
- Provide market insights and build multi-year client partnerships

## Job Offer

- Work closely with APAC and global HQ to create the commercial strategy
- Promote a globally renowned brand in Japan
- Competitive compensation and opportunity for long-term career growth
- Flexible work style

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

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#### スキル・資格

- Commercial experience in a life science company
  - OR research/ technical support experience in molecular biology, with interest in a commercial role
  - Knowledge in dPCR or related products would be ideal
  - English proficiency to communicate with stakeholders in APAC
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#### 会社説明

Europe-based, globally recognized innovator in molecular diagnostics and life sciences  
Products used in cutting-edge research and precision medicine worldwide