

MichaelPage

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Business Unit Head - Interventional Solutions (医療機器)

Lead Medical Interventional in Japan

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1539499

業種

医療機器

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1300万円 ~ 1500万円

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

更新日

2025年05月15日 10:32

応募必要条件

職務経験

6年以上

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Lead the Interventional Solutions division in Japan, overseeing strategy, P&L, and team development in a globally trusted medical technology company. This is a strategic leadership role for a bilingual healthcare expert with strong commercial acumen and experience in interventional or surgical markets.

Client Details

Our client is a globally respected medical technology company known for its purpose-driven innovation and trusted brands in interventional, surgical, and urology care. They are committed to improving healthcare outcomes and fostering a strong, inclusive workplace culture.

Description

- Develop and execute short- and long-term commercial strategies for the interventional business in Japan.
- Lead P&L, sales forecasting, budgeting, and marketing efforts while ensuring profitability and growth.
- Build strong KOL and distributor partnerships to strengthen market presence.
- Hire, mentor, and grow a high-performing, diverse team aligned with global values.
- Ensure full compliance with legal, corporate, and ethical standards.
- Identify and capitalize on new business opportunities through market insight and innovation.

Job Offer

- Base salary of approx. ¥13M + up to 20% performance-based incentive
- Comprehensive benefits including healthcare, retirement support, wellness programs, and generous leave policies
- Opportunity to influence business decisions and collaborate globally

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

スキル・資格

- Fluency in both Japanese and English (with the ability to clearly communicate complex strategies to internal and external stakeholders)
- A leader with a track record in building culture, trust, and strong internal/external partnerships.
- A proven leader in healthcare or medical devices with full P&L and team management experience.
- Strategic and hands-on, with strong decision-making, business acumen, and clinical data literacy.
- Experience in interventional, cardiovascular, or surgical segments preferred.

会社説明

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